

EXECUTIVE BRIEF

Virtual Instruments delivers the industry's leading analytics platform for Infrastructure Performance Analytics. VirtualWisdom empowers customers to deliver on the complex requirements of their application infrastructure. The platform provides insights into the performance and availability of the end to end system – across physical, virtual and cloud environments. It intelligently captures, correlates, and analyzes an unmatched breadth and depth of data, transforming it into answers and actionable insights. This enables IT teams to promote and guarantee performance-based service level agreements (SLAs), changing the value of the infrastructure. With insights, customers are taking control of their environment, accurately informing collaborative dialogues, and driving business outcomes.

VirtualWisdom thrives in the alwayschanging IT landscape

Implementing today's technology-intensive IT projects requires agile, efficient, and scalable infrastructure that often bridges physical, virtual, and cloud environments. With these different environments come disparate tools and data dashboards that don't connect the dots across the systems and devices. This lack of correlation leads to various teams having a lot of device-specific data, but no definitive answers when it comes to performance of applications and entire systems.

VirtualWisdom is the only platform that transforms your infrastructure data into useful answers and insights. It correlates the millions of data points about health, utilization, and performance from every level of your infrastructure—from VM/server to SAN fabric to storage—and analyzes them, in real time, presenting you with insights, trends, emergent issues, and potential optimization paths for performance gains and better utilization. Historical views also allow you to pinpoint problem triggers and solve them quickly. These insights help you strategically approach business decisions and IT projects armed with the answers you need.

VirtualWisdom Value



The Value that VirtualWisdom Delivers:

- Increase your existing infrastructure's performance by 50% or more
- See up to a 50% reduction in planned infrastructure spend through optimization of existing assets
- · Reduce system-wide latency by half or more
- Guarantee SLAs and show evidence of performance
- Reduce troubleshooting time by 80%
- Realize ROI within 9 months

VirtualWisdom Use Cases:

- Proactive monitoring guarantee IT application infrastructure performance and availability
- Critical Infrastructure Auditing identify emergent issues, reduce OpEx & CapEx by driving greater performance and utilization of your existing assets
- New technology performance validation and benchmarking (Flash storage, converged, etc.) - for realistic expectations and accelerated adoption
- Data center migration and consolidation benchmark performance before and after to see improvements to efficiencies and guarantee performance
- Troubleshooting identify and remediate root causes of outages and performance degradation
- Risk management and mitigation



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